



Veritas Instrument Rental Incorporated

QUICK NOTES

A Monthly Resource for Veritas Affiliates



The Ides of March

March is typically the Master Order deadline for most of the band instrument manufacturers. This means having to forecast your rental needs for next fall and placing your orders by the end of March. As a Veritas affiliate, you do not have to fret about whether your numbers will be up or down. You do not have to worry about ordering too few or too many instruments. Most importantly, you do not have to worry about a large invoice hanging over your head as you go throughout the year.

Grammy Music Educator Award

This past January, the Grammy Awards gave out their Inaugural Music Educator Award to Kent Knappenberger of Westfield Academy and Central School in Westfield, N.Y.. Kent was one of ten finalists from across the United States. He received his award at the Special Merit Awards Ceremony & Nominees Reception on January 25th. He also attended the 56th Annual GRAMMY Awards Ceremony and received a \$10,000 honorarium. Kent was selected from over 30,000 initial nominations. To nominate a teacher for next year's award go to www.grammyintheschools.com.



Island Music String Day

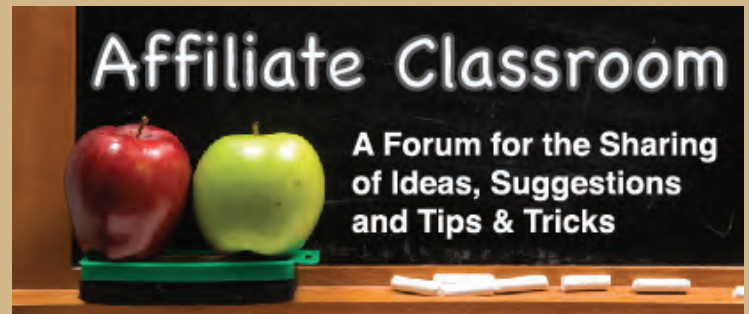
Each November the folks at Island Music Company in LaPlata, Maryland put on an event that continues to grow. For a canned food donation, customers can get their guitar, bass, banjo, violin, viola, cello or mandolin restrung. Last year the event featured a clinic by George Lynch as well as presentations from the manufacturers helping to sponsor the event. The total food donation they received this year was just shy of 3,800 pounds!



March 14-16 - Veritas Affiliate Conference
Orlando, FL - Embassy Suites
International Drive

March 26-28 - Pennsylvania Music Educators
Association Conference
Hershey, PA - Hershey Lodge &
Convention Center

April 3-5 - Connecticut Music Educators
Association Conference - Hartford, CT
Crowne Plaza Hartford/Cromwell



Take Note

When you visit a school, how often do you forget something you discussed the previous week? Did you notice something on your way out last week that you wanted to bring up on your next visit? Don't fret, there is a fix for that.

Keep a notebook in your bag or car that you reach for as soon as you get back in your car. Make note of what you discussed, any observations you made while in the room and any other topics that will help you grow your relationship with the teacher.

A simple Trip Note log will help you keep track of the details of your visits and allow you to make sure you do not miss any of your follow up notes.

Please see the Affiliate Section of the website for a copy of a Trip Notes log page.