


On the Left...

VIR USE ONLY v15-RTR Inventory _____ Posted _____ Contract _____		 Veritas Instrument Rental Incorporated 10720 Park Blvd Suite F • Seminole FL 33772 www.veritas-online.com • 800-578-9724 • admin@veritas-online.com		Affiliate <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	
Instrument Rental Agreement (RTR) • Confidential • DO NOT Fax or Duplicate •					
Instrument Type		Model Number		New/Used	
<input type="text"/>		<input type="text"/>		<input type="text"/>	
Inventory ID Number		Serial Number		Instrument Value	
<input type="text"/>		<input type="text"/>		1000	
Damage to Instrument (other than finish flaws, dents, scratches, chips, missing lacquer) Missing Lacquer, Bent Bell					
Your First Name		Your Last Name			
<input type="text"/>		<input type="text"/>			
Street Address				Apt/Lot Number	
<input type="text"/>				<input type="text"/>	
City		State	Zip		
<input type="text"/>		<input type="text"/>	<input type="text"/>		
Mailing Address (if different)				Apt/Lot Number	
<input type="text"/>				<input type="text"/>	
City		State	Zip		
<input type="text"/>		<input type="text"/>	<input type="text"/>		
Your Email Address <input type="text"/>					
Student's First Name		Student's Last Name			
<input type="text"/>		<input type="text"/>			
School Name <input type="text"/>					
Music Director's Last Name				Student's Grade	
<input type="text"/>				<input type="text"/>	
Phone Number		Years at Current Residence		Rent/Own	
<input checked="" type="checkbox"/> Cell <input type="checkbox"/> Home		<input type="text"/>		<input type="text"/>	
Social Security Number		Date of Birth			
<input type="text"/>		<input type="text"/>			
Driver License or State-Issued ID					State
<input type="text"/>					<input type="text"/>
Employer Name			Position		
<input type="text"/>			<input type="text"/>		
Employer Telephone Number		Extension		Years at Job	
<input type="text"/>		<input type="text"/>		<input type="text"/>	
Ethnicity (Req. by FL State Att. for Check Fraud) <input type="checkbox"/> Caucasian =CN, Asian=AN, Hispanic=HS, Native American=NV, African American=AF, Pacific Islander=PC					
Credit Card Number				Debit Card	Credit Card
<input type="text"/>				<input type="checkbox"/>	<input type="checkbox"/>
VISA, MC, DISC, AMEX				Expiration Date	
<input type="text"/>				<input type="text"/>	
Nearest Relative Not Living With You <input type="text"/>					
Relative's Home or Cell Number		Relationship to Renter			
<input type="text"/>		<input type="text"/>			

Expanded space in between fields for increased eye comfort

Check box added for phone type

Affiliates no longer required to assign Account Number

Disclose any pre-rental damage in this area

Student information clearly separated from Renter information

Renter information grouped in a more logical orientation

On the Right...

Initial Payment Disclosure

Initial Base Rent	<input type="text"/>	<input type="text"/>	<input type="text"/>	•	<input type="text"/>	<input type="text"/>
Initial LDW Payment	<input type="text"/>	<input type="text"/>		•	<input type="text"/>	<input type="text"/>
Initial Tax Collected	<input type="text"/>	<input type="text"/>		•	<input type="text"/>	<input type="text"/>
Security Deposit	<input type="text"/>	<input type="text"/>	<input type="text"/>	•	<input type="text"/>	<input type="text"/>
Total Initial Payment Due	<input type="text"/>	<input type="text"/>	<input type="text"/>	•	<input type="text"/>	<input type="text"/>
Introductory Offer Special Notes, Instructions	<input type="text"/>					

In this area, you'll disclose the breakdown of the Initial Payment. If you're offering FIRST MONTH FREE, you'll simply indicate \$0.00 in all of the boxes. Those collecting an Initial Payment, let's say one month of rent, will break out the amounts accordingly.

A Security Deposit is required when the renter declines LDW Plus Maintenance or if you are directed to collect one by a VIR Representative. In the latter circumstance, if you're unable to approve the renter using the criteria outlined in the Affiliate Manual, a credit report may be ordered. If the renter's credit does not meet our standard, we may still approve the Agreement with a deposit. Refer to the Affiliate Manual or contact us for additional information, if needed.

Details of your introductory offer are disclosed at the bottom of this section. If you're offering a FIRST MONTH FREE special and nothing was collected from the customer, simply write "FIRST MONTH FREE" in this area.

Monthly Payment Disclosure Box

Base Rent Per Month	<input type="text"/>	<input type="text"/>	<input type="text"/>	•	<input type="text"/>	<input type="text"/>
Optional LDW Coverage Per Month	<input type="text"/>	<input type="text"/>		•	<input type="text"/>	<input type="text"/>
Sales Tax Per Month	<input type="text"/>	<input type="text"/>		•	<input type="text"/>	<input type="text"/>
Total Monthly Charge	<input type="text"/>	<input type="text"/>	<input type="text"/>	•	<input type="text"/>	<input type="text"/>
Date Due Each Month	<input type="text"/>	<input type="text"/>				
Next Payment Due Date	<input type="text"/>	<input type="text"/>	/	<input type="text"/>	<input type="text"/>	

This is where you break out the Monthly Payment amounts, Date Due Each Month, and Next Payment Due Date.

With a rent-to-rent agreement, you will not calculate a term or number of payments to purchase. This is because the Renter **cannot** purchase the instrument they are renting (*while they are renting it*). You can, however, offer the following workaround: If the customer wants to purchase the instrument they're renting, complete a Multi Form (return section). This cancels the agreement. You may then offer that same instrument for sale. VIR will offer their previously accumulated rent credit plus a 30% discount off the remaining balance. This amount must be paid in-full at this time. We cannot offer a payment plan with this transaction. In a nutshell, return it and sell it back to them.

Maintenance & Replacement (M&R) is now called Loss Damage Waiver (LDW) Plus Maintenance. There is no change in the program. It is simply a change in language & labeling of the program.